INSURETECH CONNECT
THE FUTURE OF INSURANCE IS HERE // OCTOBER 3-4, 2017
PRESENTED BY OLIVER WYMAN
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WEDNESDAY PM SESSION DETAILS // PAGE 21
LEARN HOW TO TRAIN A COGNITIVE TJBOT  
_brought to you by IBM_  
Attendees: Open registration, spaces limited.  
NOW FULL

RAPID DIGITAL INNOVATION USING EY INSUREHUB  
_brought to you by EY_  
Attendees: Open registration for P&C and life insurance companies.  
NOW FULL

GAME OF WAR: SURVIVING THE MOBILE FIRST TRANSITION  
_brought to you by MZ_  
Attendees: Open registration.  
NOW FULL

GLOBAL EXEC SUMMIT  
_brought to you by Salesforce, Deloitte and Vlocity_  
Attendees: Open registration for VP level and above, subject to workshop organizer approval.  
NOW FULL

LIFE INSURETECH AND INDUSTRY LEADERS  
_brought to you by Sureify & Hannover RE_  
Attendees: Open registration for life insurance executives, innovation team members, and decision makers.  
NOW FULL

OFFICIAL KICKOFF RECEPTION
TUESDAY PLENARY SESSIONS
TUESDAY, OCTOBER 3, 2017

AGE OF DISRUPTION
Prashanth Gangu
Partner @ Oliver Wyman
Matt Leonard
Partner @ Oliver Wyman

WELCOME
Jay Weintraub
Founder @ InsureTech Connect

CHAIRMAN’S REMARKS
Caribou Honig
Chairman @ InsureTech Connect

DRIVEN TO INNOVATION: A FIRESIDE CHAT WITH DAN PRESTON, CEO OF METROMILE
Dan Preston
CEO @ Metromile
MODERATED BY:
Arjan Schütte
Founder and Managing Partner @ Core Innovation Capital

NETWORKING BREAK

8:30am - 8:35am
8:35am - 9:00am
9:00am - 9:30am
9:30am - 10:00am
10:00am - 10:30am

<< BACK TO INDEX
A VIEW FROM THE C-SUITE

Jeff To
Global Head of Insurance @ Salesforce

Naveen Agarwal
Chief Customer Officer @ Prudential Financial

Paula Downey
President & CEO @ CSAA Insurance Group

Wayne Xu
Chief Operations Officer @ ZhongAn

UNDERWRITING FROM 350,000 FEET AND BEYOND

Michael Coles
Chairman & CEO @ Cedent

James Crawford
CEO @ Orbital Insight

EMBRACING CHANGE

Mike McGavick,
CEO @ XL Catlin

LUNCH AND EXPO HALL OPEN

10:00am - 11:00am

11:00am - 12:00pm

12:00pm - 2:00pm
<table>
<thead>
<tr>
<th>Time</th>
<th>VISION PILLAR</th>
<th>TRANSFORMATION PILLAR</th>
<th>PROOF PILLAR</th>
<th>GROWTH PILLAR</th>
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<tbody>
<tr>
<td>2:00 PM</td>
<td>BREAKING NEWS I</td>
<td>IT ALL STARTS WITH TALENT</td>
<td>HYPE VERSUS IMPACT</td>
<td>INSURTECH: BY THE NUMBERS</td>
</tr>
<tr>
<td>2:30 PM</td>
<td>REDEFINING THE INSURANCE VALUE</td>
<td>THE DIGITAL INSURER: INEVITABLE CHANGES HAVE</td>
<td>FROM MVP TO POC</td>
<td>INNOVATION SHOWCASE</td>
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<tr>
<td></td>
<td>PROPOSITION</td>
<td>ALREADY BEGUN</td>
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<tr>
<td>3:00 PM</td>
<td>THE INSURANCE COMPANY OF THE FUTURE</td>
<td>MAXIMIZING PROFITABILITY VIA PRODUCT AND BUSINESS MODEL INNOVATION</td>
<td>INNOVATION SHOWCASE</td>
<td>FUNDING THE FUTURE</td>
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<tr>
<td>3:30 PM</td>
<td>BREAKING NEWS II</td>
<td>INSURERS AND INSURETECH</td>
<td>PRACTICAL APPLICATION OF DRONES</td>
<td>THE PATHWAYS OF INNOVATION</td>
</tr>
<tr>
<td>4:00 PM</td>
<td>VR IN INSURANCE: A WORLD’S FIRST PLUS,</td>
<td>IN THE CMO’S SUITE: DRIVING GROWTH AMIDST ALL OF THE CHAOS AND INNOVATION</td>
<td>INNOVATION SHOWCASE</td>
<td>THE ART OF THE DEAL</td>
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<td>HOW INSURTECHS CAN DRIVE INCLUSION.</td>
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WEDNESDAY PLENARY SESSIONS
WEDNESDAY, OCTOBER 4, 2017

WINNING PARTNERSHIPS: A FIRESIDE CHAT
James Siminoff
CEO @ Ring
Telisa Yancy
CMO @ American Family

SIMPLER, SMARTER, FASTER: A FIRESIDE CHAT
Benoît Claveranne
Group Chief Transformation Officer @ AXA
MODERATED BY:
Ruth Foxe Blader
Director, Investments @ Anthemis Group

THE SHIFTING LANDSCAPE OF RISK
Rob Schimek
Executive Vice President and CEO, Commercial @ AIG
MODERATED BY:
Prashanth Gangu
Partner @ Oliver Wyman

NETWORKING BREAK & TRANSITION TO PATHWAYS
8:30am - 9:00am
9:00am - 9:30am
9:30am - 10:00am
10:00am - 10:30am
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<tr>
<th>Time</th>
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<tr>
<td>10:30 AM</td>
<td>BREAKING NEWS III</td>
<td>BALANCING INNOVATION AND REGULATION</td>
<td>PRACTICAL APPLICATION OF AI AND MACHINE LEARNING</td>
<td>ACHIEVING GROWTH IN HEALTH INSURANCE &amp; MEDICARE</td>
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<td>11:00 AM</td>
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<td>11:05 AM</td>
<td>BLOCKCHAIN: ONE YEAR LATER</td>
<td>INNOVATION SHOWCASE</td>
<td>TRACTION AND SCALE</td>
<td>HEALTHTECH: BENEFITS INNOVATION</td>
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<td>11:35 AM</td>
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<tr>
<td>11:40 AM</td>
<td>THE COGNITIVE FORCE IS STRONG WITH THIS IOT DEMO</td>
<td>THE MODERN MARTECH GROWTH STACK</td>
<td>ML AUTOMATION: HOW AI DRIVES YOUR ANALYTICS STRATEGY</td>
<td>CONNECTED HEALTH: KEEPING HEALTH INSURERS RELEVANT</td>
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<td>12:00 PM</td>
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LUNCH AND EXPO HALL OPEN
12:00PM - 2:00PM
## WEDNESDAY PM SESSIONS

**WEDNESDAY, OCTOBER 4, 2017**

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<th>Time</th>
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<tbody>
<tr>
<td>2:00 PM</td>
<td>LIFE INSURANCE SUPPLY CHAIN</td>
<td>CULTURE OF INNOVATION</td>
<td>IT’S ALL ABOUT RESULTS</td>
<td>TELEMATICS UNLOCKED: THE DONGLE AND BEYOND</td>
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<tr>
<td>2:30 PM</td>
<td>LIFE INSURANCE SUPPLY CHAIN</td>
<td>CULTURE OF INNOVATION</td>
<td>IT’S ALL ABOUT RESULTS</td>
<td>TELEMATICS UNLOCKED: THE DONGLE AND BEYOND</td>
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<tr>
<td>3:00 PM</td>
<td>UNDERWRITING 2.0: OPENING PANDORA’S BOX IN LIFE</td>
<td>BUILDING AN INNOVATION ECOSYSTEM</td>
<td>PRACTICAL APPLICATION OF INTERNET OF THINGS</td>
<td>THE FUTURE OF DISTRIBUTION</td>
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<td>3:00 PM</td>
<td>SO YOU WANT TO BE AN INSUR(E)TECH</td>
<td>REIMAGINING THE CUSTOMER JOURNEY: FROM EXPECTATIONS TO ENGAGEMENT</td>
<td>BUILD, BUY OR PARTNER: INSURER CASE STUDIES</td>
<td>INNOVATION IN COMMERCIAL INSURANCE</td>
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TUESDAY PM SESSION DETAILS
### TUESDAY PM VISION PILLAR

**TUESDAY, OCTOBER 3, 2017**

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<tr>
<th>Time</th>
<th>Session Title</th>
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<th>Speakers</th>
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<tr>
<td>2:00PM - 2:30PM</td>
<td><strong>BREAKING NEWS I</strong></td>
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<td>AGENDA</td>
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<td></td>
<td><strong>REDEFINING THE INSURANCE VALUE PROPOSITION</strong></td>
<td></td>
<td><strong>PETER GROSS</strong>&lt;br&gt;Director of Microensure Labs&lt;br&gt;Microensure</td>
<td><strong>JAY WEINTRAUB</strong>&lt;br&gt;Founder&lt;br&gt;InsureTech Connect</td>
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<td><strong>YING WANG</strong>&lt;br&gt;Managing Director&lt;br&gt;Fosun RZ Capital</td>
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<td><strong>TSHIDI HAGAN</strong>&lt;br&gt;Advisor in Residence&lt;br&gt;Startupbootcamp Insurtech</td>
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<td><strong>ADAM ERELBACHER</strong>&lt;br&gt;Co-Founder and CEO&lt;br&gt;Fabric</td>
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<td><strong>SUSAN HOLLIDAY</strong>&lt;br&gt;Principal Insurance Specialist&lt;br&gt;IFC</td>
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<td>2:30PM - 3:00PM</td>
<td><strong>REDEFINING THE INSURANCE VALUE PROPOSITION</strong></td>
<td></td>
<td><strong>NICK MARTIN</strong>&lt;br&gt;Fund Manager - Insurance Polars&lt;br&gt;Microensure</td>
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<td><strong>STEVEN MENDEL</strong>&lt;br&gt;Chief Executive Officer&lt;br&gt;Bought by Many</td>
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<td><strong>ASSAF WAND</strong>&lt;br&gt;CEO &amp; Co-Founder&lt;br&gt;Hippo Insurance</td>
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<td></td>
<td><strong>KYLE NAKATSUJI</strong>&lt;br&gt;Founder &amp; CEO&lt;br&gt;ClearCover</td>
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<td><strong>MALIKA GANDHI</strong>&lt;br&gt;Principal&lt;br&gt;Deloitte Consulting</td>
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<td>3:00PM - 3:30PM</td>
<td><strong>THE INSURANCE COMPANY OF THE FUTURE</strong></td>
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<td><strong>ED KLINGER</strong>&lt;br&gt;Chief Executive Officer&lt;br&gt;Flock</td>
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<td><strong>MATT MILLER</strong>&lt;br&gt;Founder &amp; CEO&lt;br&gt;Embroker</td>
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<td><strong>JULIAN STAINTON</strong>&lt;br&gt;Chief Executive Officer&lt;br&gt;Wpa Group</td>
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<td><strong>KYLE NAKATSUJI</strong>&lt;br&gt;Founder &amp; CEO&lt;br&gt;ClearCover</td>
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<td><strong>JAY WEINTRAUB</strong>&lt;br&gt;Founder&lt;br&gt;InsureTech Connect</td>
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<td>3:30PM - 4:00PM</td>
<td><strong>THE INSURANCE COMPANY OF THE FUTURE</strong></td>
<td></td>
<td><strong>ED KLINGER</strong>&lt;br&gt;Chief Executive Officer&lt;br&gt;Flock</td>
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<td><strong>VR IN INSURANCE: A WORLD’S FIRST.</strong></td>
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<td><strong>PLUS, HOW INSURTECHS CAN DRIVE INCLUSION.</strong></td>
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<td><strong>ZIA ZAMAN</strong>&lt;br&gt;Svp and Chief Innovation Officer&lt;br&gt;Metlife Asia</td>
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<td><strong>SUSAN HOLLIDAY</strong>&lt;br&gt;Principal Insurance Specialist&lt;br&gt;IFC</td>
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</table>
TUESDAY PM TRANSFORMATION PILLAR
TUESDAY, OCTOBER 3, 2017

2:00PM - 2:30PM
IT ALL STARTS WITH TALENT
—
SASTRY DURVASULA
CHIEF DIGITAL OFFICER AND CHIEF DATA & ANALYTICS OFFICER
MARSH

IVY KUSINGA
SVP, CHIEF CULTURE OFFICER
CHUBB

WES THOMPSON
PRESIDENT & CEO
M FINANCIAL

MODERATED BY:
JUSTIN CERILLI
MANAGING PARTNER
RUSSELL REYNOLDS ASSOCIATES

2:30PM - 3:00PM
THE DIGITAL INSURER: INEVITABLE CHANGES HAVE ALREADY BEGUN
—
JAMIE HALE
CO-FOUNDER & CEO
LADDER

DUSTIN YODER
CHIEF EXECUTIVE OFFICER
SUREIFY

MARIEL DEVESA
HEAD OF CORPORATE DEVELOPMENT AND INNOVATION
FARMERS INSURANCE

GAURAV D. GARG
CHIEF EXECUTIVE OFFICER, PERSONAL INSURANCE
AIG CONSUMER INSURANCE

MODERATED BY:
DAVID CONNOLLY
GLOBAL INSURANCE DIGITAL LEADER
EY

3:00PM - 3:30PM
MAXIMIZING PROFITABILITY VIA PRODUCT AND BUSINESS MODEL INNOVATION
—
JAMES BOWEN
CO-FOUNDER
ENERGETIC INSURANCE

REICHEN KUHL
CHIEF EXECUTIVE OFFICER
LEASELOCK

DENNIS SILVIA
PRESIDENT
CEDAR CONSULTING LLC

WAYNE SLAVIN
CHIEF EXECUTIVE OFFICER
SURE

MODERATED BY:
HEIDI LAWSON
PARTNER
MINTZ LEVIN

3:30PM - 4:00PM
INSURERS AND INSURETECH
—
SHARON ASHTON
SVP, COMMERCIAL AUTOMOBILE & UNDERWRITING PLATFORM MANAGER
CHUBB COMMERCIAL INSURANCE

CHRISTOPHER LONGO
CHIEF OPERATING OFFICER
AMTRUST FINANCIAL SERVICES

GIRISH RAO
AVP, IT
ZURICH NORTH AMERICA

RUSTY SPROAT
FOUNDER & CEO
FIGO PET INSURANCE

MODERATED BY:
MITCHELL WASSERMAN
CHIEF EXECUTIVE OFFICER
OCEANWIDE

4:00PM - 4:30PM
IN THE CMO’S SUITE: DRIVING GROWTH AMIDST ALL OF THE CHAOS AND INNOVATION
—
GAIL GALUPPO
SVP AND CHIEF MARKETING OFFICER
AFLAC

JAY GAUTHIER
CHIEF MARKETING OFFICER
TRAVELERS

BOB WASSERMAN
SVP, DIGITAL TRANSFORMATION
ALLSTATE

LAURA ZIMMERMAN
EVP AND CHIEF MARKETING OFFICER
FIDELITY LIFE AND EFINANCIAL

MODERATED BY:
JAIMIE PICKLES
GENERAL MANAGER, INSURANCE
JORNAYA
<table>
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<th>Time</th>
<th>Session</th>
<th>Moderators</th>
<th>Panels</th>
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<tr>
<td>2:00PM - 2:30PM</td>
<td>Hype Versus Impact</td>
<td>S. Eric Boyum, Managing Director, Aon Risk Solutions</td>
<td>Louis Carbonnier, Global Head, Euler Hermes Digital Agency, Matthew Churchill, Head of Futures, Hiscox, Andrew Rear, Chief Executive, Digital Partners, Munich Re</td>
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<td>Chris Sandilands, Partner, Oxbow Partners</td>
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<td>2:30PM - 3:00PM</td>
<td>From MVP to POC</td>
<td>Daniel Hatkoff, Founder &amp; CEO, Pitzi</td>
<td>Peggy Klingel, Claims Innovation Strategist, Senior Manager, Allstate Insurance, Beth Herman, Director, Principal, Pendo Systems, Pamela Pescs Cytron, Founder, Chairwoman &amp; CEO, Pendo Systems</td>
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<td>Brian Hemesath, Managing Director, Global Insurance Accelerator</td>
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<td>3:00PM - 3:30PM</td>
<td>Innovation Showcase</td>
<td>Janet Anderson, Chief Marketing Officer, Lapetus Solutions</td>
<td>Dave Hanley, CEO and Co-Founder, Tomorrow, Yusuf Muhammad, Co-Founder &amp; CEO, Plumis Inc, Robin Smith, CEO and Co-Founder, WeGoLook</td>
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<td>Hussein Al Baya, Principal, Sageview Capital</td>
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<td>3:30PM - 4:00PM</td>
<td>Practical Application of Drones</td>
<td>Colin Fitt, SVP, Corporate Development, Maiden Re</td>
<td>David Lyman, Co-Founder &amp; CEO, Betterview, Tim Nguyen, Business Development Manager, WegoLook</td>
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<td>Robin Smith, Business Development Manager, DJI</td>
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<tr>
<td>4:00PM - 4:30PM</td>
<td>Innovation Showcase</td>
<td>Gabriel Halimi, Chief Executive Officer, Flo</td>
<td>George Mathew, Chairman &amp; CEO, Kespri, Jasjit Maggu, Co-Founder, Galaxy.AI</td>
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<td>Alex Paperno, CEO and Co-Founder, DJI, Onramp Insurance &amp; Gener8tor</td>
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</table>
| 2:00PM - 2:30PM | **INSURTECH: BY THE NUMBERS**  
MATTHEW WONG  
SENIOR RESEARCH ANALYST  
CB INSIGHTS |
| 2:30PM - 3:00PM | **INNOVATION SHOWCASE**  
RUCHIT GARG  
FOUNDER & CEO  
HARVESTING  
CAREY ANNE NADEAU  
FOUNDER & CEO  
OPEN DATA NATION  
MATT CAREY  
CO-FOUNDER & CEO  
BLUEPRINT INCOME  
ADAM LYONS  
FOUNDER & CEO  
THE ZEBRA  
MODERATED BY:  
JOSH KOPLEWICZ  
MANAGING PARTNER  
THAYER STREET PARTNERS |
| 3:00PM - 3:30PM | **FUNDING THE FUTURE**  
ANDREW LERNER  
MANAGING PARTNER  
IA CAPITAL  
MARTHA NOTARAS  
PARTNER  
XL INNOVATE  
ERIK ROSS  
HEAD OF NATIONWIDE VENTURES  
NATIONWIDE MUTUAL INSURANCE COMPANY  
GEORG SCHWEGLER  
CHIEF EXECUTIVE OFFICER  
TRANSAMERICA VENTURES  
MODERATED BY:  
JAMES M. FISCHER  
PARTNER  
DRINKER BIDDLE |
| 3:30PM - 4:00PM | **THE PATHWAYS OF INNOVATION**  
SAEED AMIDI  
FOUNDER AND CEO  
PLUG AND PLAY TECH CENTER  
RON KUNITZKY  
CHIEF PARTNERSHIP OFFICER  
HIGHLINE BETA  
BEN LUCKETT  
MANAGING DIRECTOR, AVIVA VENTURES  
AVIVA PLC  
DR. NAZIM CETIN  
CHIEF EXECUTIVE OFFICER  
ALLIANZ X GMBH  
MODERATED BY:  
MICHAEL FITZGERALD  
SENIOR ANALYST  
CELENT |
| 4:00PM - 4:30PM | **THE ART OF THE DEAL**  
A.J. ALTMAN  
FOUNDER & CEO  
HOVER  
JOSH AYCOCK  
PRINCIPAL  
AMERICAN FAMILY VENTURES  
VINCENZO LA RUFFA  
PARTNER AND HEAD OF THE FINANCIAL TECHNOLOGY AND SERVICES GROUP  
AQUILINE CAPITAL PARTNERS  
TONY LAUDATO  
VICE PRESIDENT, PARTNERSHIP SOLUTIONS  
HANNOVER RE  
MODERATED BY:  
KATHLEEN UTECHT  
MANAGING PARTNER  
CORE INNOVATION CAPITAL |
# TUESDAY VC OFFICE HOURS

**TUESDAY, OCTOBER 3, 2017**

<table>
<thead>
<tr>
<th>VC OFFICE HOURS // 4:30PM - 5:30PM</th>
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<tr>
<td>JONATHAN KALMAN</td>
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<tr>
<td>GENERAL PARTNER</td>
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<td>PAT WILSON</td>
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<td>ROUTE 66 VENTURES</td>
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<td>JULIE BLANC</td>
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<td>AQUILINE TECHNOLOGY GROWTH</td>
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<td>FRANK PEI</td>
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<td>INVESTMENT DIRECTOR</td>
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<td>JADEVALUE</td>
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<td>LIU YANG</td>
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<td>MARCUS DANIELS</td>
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<td>CROOM BEATTY</td>
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<td>KATHLEEN UTECHT</td>
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<td>MANAGING PARTNER</td>
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<td>CORE INNOVATION CAPITAL</td>
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<td>BRENDAN DICKINSON</td>
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<td>BEN LUCKETT</td>
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<tr>
<td>10:30AM - 11:00AM</td>
<td><strong>BREAKING NEWS III</strong></td>
<td>Gregory Bailey (CEO &amp; Co-Founder, Denim®), John Swigart (Co-Founder and CEO, Pie Insurance), Jean-Charles Velge (Co-Founder, Qover)</td>
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<td>MODERATED BY: Jay Weintraub (Founder, InsureTech Connect)</td>
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<td>11:05AM - 11:35AM</td>
<td><strong>BLOCKCHAIN: ONE YEAR LATER</strong></td>
<td>Brian T. Casey (Partner, Regulatory &amp; Transactions Insurance Group, Locke Lord LLP), Ryan Rugg (Head of North America, R3), Ravi Saggu (Chief Executive Officer, BlockSure)</td>
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<td>MODERATED BY: Markus Tradt (IT Architect, Munich Re)</td>
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<td>11:40AM - 12:00PM</td>
<td><strong>THE COGNITIVE FORCE IS STRONG WITH THIS IOT DEMO</strong></td>
<td>Mark Smith (Vice President &amp; Partner, Financial Services, Digital, Big Data &amp; Analytics, &amp; Strategy Service Line, IBM)</td>
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<td>MODERATED BY: Pascal Bouvier (Venture Partner at Santander InnoVentures, Santander Group's Global Fintech VC Fund, Banco Santander)</td>
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### Wed, Oct 4, 2017 10:30 AM - 12:00 PM

#### Balancing Innovation and Regulation
- **Chris Cheatham**  
  Chief Executive Officer  
  RiskGenius
- **Michael F. Consedine**  
  Chief Executive Officer  
  National Association of Insurance Commissioners
- **Ted Nickel**  
  Commissioner of Insurance  
  State of Wisconsin

*Moderated by:*
- **David D. Luce**  
  Partner  
  DLA Piper (US)

#### 10:50 AM - 11:35 AM

#### Innovation Showcase
- **Chip Bacciocco**  
  Chief Executive Officer  
  TrustedChoice.com
- **Dr. Johannes Becher**  
  Founder & CEO  
  Getsurance
- **Andrea Silvello**  
  Co-Founder  
  Neosurance
- **Jeff Tompkins**  
  Founder & President  
  AdvisorConnect

*Moderated by:*
- **Ryan Gilbert**  
  General Partner  
  Propel Venture Partners

#### 11:40 AM - 12:00 PM

#### The Modern Martech Growth Stack
- **Frank Kasimov**  
  Co-Founder  
  Insurance Revenue
PRACTICAL APPLICATION OF AI AND MACHINE LEARNING

DUNCAN ANDERSON
GLOBAL LEADER, INSURANCE TECHNOLOGY
WILLIS TOWERS WATSON

ALEXANDRE DALYAC
CEO & CO-FOUNDER
TRACTABLE

REZA KHORSHIDI
CHIEF SCIENTIST, GLOBAL AND HEAD OF SPECIAL PROJECTS LAB AIG

RYAN KOTTENSTETTE
CEO AND CO-FOUNDER
CAPE ANALYTICS

MODERATED BY:

JEFF GOLDBERG
SENIOR VICE PRESIDENT, RESEARCH & CONSULTING NOVARICA

TRACTION AND SCALE

TED DEVINE
CHIEF EXECUTIVE OFFICER
INSUREON

JENNIFER FITZGERALD
CEO & CO-FOUNDER
POLICYGENIUS

KEITH MOORE
CHIEF EXECUTIVE OFFICER
COVERHOUND

SCOTT WALCHEK
CHIEF EXECUTIVE OFFICER
TROV

MODERATED BY:

MATT STREISFELD
PRINCIPAL
OAK HC/FT
WEDNESDAY AM GROWTH PILLAR

10:30AM - 11:00AM

ACHIEVING GROWTH IN HEALTH INSURANCE & MEDICARE

JASON BENNETT
CHIEF EXECUTIVE OFFICER
MALBIS MEDIA

GAVIN SOUTHWELL
CEO & PRESIDENT
HEALTH INSURANCE INNOVATIONS

HOWARD YEH
CHIEF EXECUTIVE OFFICER
HEALTHCARE.COM

JOSH REZNICK
FOUNDER & CEO
DATALOT

MODERATED BY:

JESSICA RICHARD, PH.D.
CHIEF OPERATING OFFICER
MALBIS MEDIA

11:05AM - 11:35AM

HEALTHTECH: BENEFITS INNOVATION

JASON T. ANDREW
CHIEF EXECUTIVE OFFICER
LIMELIGHT HEALTH

SALLY POBLETE
CHIEF EXECUTIVE OFFICER
WELLTHIE

MATTHEW SYDNEY
CHIEF EXECUTIVE OFFICER
PICWELL

DENNY WEINBERG
CHIEF EXECUTIVE OFFICER
HIXME

MODERATED BY:

BRUCE EATROFF
FOUNDING PARTNER
HALYARD CAPITAL

11:40AM - 12:00PM

CONNECTED HEALTH: KEEPING HEALTH INSURERS RELEVANT

MATTEO CARBONE
FOUNDER AND DIRECTOR
CONNECTED INSURANCE OBSERVATORY

10:30AM - 12:00PM
WEDNESDAY PM SESSION DETAILS
### LIFE INSURANCE SUPPLY CHAIN

**TIM CALVERT**  
Principal  
DELOITTE CONSULTING, LLP

**TIM DANKER**  
President, Life Insurance  
SELECTQUOTE INSURANCE SERVICES

**BRIAN LANZRATH**  
Head of Analytics  
EXAMONE

**TAMMY PASCUZZI**  
Strategy Director, Individual Life  
Principal

**MÓDERATED BY:**  
**TREVOR NOHE**  
President  
INSIDE VENTURES

### UNDERWRITING 2.0: OPENING PANDORA'S BOX IN LIFE

**KUANG CHEN**  
Founder and CEO  
CAPTRICITY

**RICK HU, MD**  
Chief Executive Officer  
VIVAMETRICA LTD.

**JON SABES**  
Chairman and CEO  
GWG LIFE

**BYRON UDELL**  
President and CEO  
ACCUQUOTE.COM

**MÓDERATED BY:**  
**SAMANTHA CHOW**  
Senior Life and Annuities Analyst  
AITE GROUP

### SO YOU WANT TO BE AN INSUR(E)TECH

**LUKE LEDBETER**  
EVP & Chief Underwriting Officer, Program Services  
STATE NATIONAL COMPANIES

**ALEX MAFFEO**  
Founder & CEO  
BOOST INSURANCE

**BARNEY SCHLAUB**  
Managing Partner  
NEPHILA ADVISORS LLC

**RICK ZULLO**  
Principal  
LIGHTBANK

**MÓDERATED BY:**  
**CHAD NITSCHKE**  
Co-Founder & CEO  
BUNKER

### THE FUTURE OF MOBILITY: AT THE ONRAMP OF AUTONOMY

**GARY HALLGREN**  
President  
ARITY

**DR. STEFAN HECK**  
CEO & Founder  
NAUTO

**WILL NICKLAS**  
Vice President, Marketing, Communications and Shared Services  
TOYOTA CONNECTED

**SCOTT WOLLNEY**  
President & CEO  
ATLAS FINANCIAL HOLDINGS

**NICOLE SANCHEZ**  
Investment Partner  
XFACTOR VENTURES
<table>
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<tr>
<th>Time</th>
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| 2:00PM - 2:30PM | **CULTURE OF INNOVATION**  
- ANDREW BREEN  
  SVP, DIGITAL  
  ARGO GROUP  
  KENNETH FRASER  
  EXECUTIVE VP AND CHIEF STRATEGIC AND DEVELOPMENT OFFICER  
  CRAWFORD & CO.  
  BRENDAN GALLAGHER  
  AREA PRESIDENT - MANHATTAN  
  ARTHUR J. GALLAGHER & CO.  
  KATHY MELGAR  
  AVP, PRODUCT DELIVERY RETIREMENT SOLUTIONS DIVISION  
  PACIFIC LIFE  
  MODERATED BY:  
  GUY FRAKER  
  CHIEF INNOVATION OFFICER  
  INSURANCE THOUGHT LEADERSHIP |
| 2:30PM - 3:00PM | **BUILDING AN INNOVATION ECOSYSTEM**  
- JILL BEGGS  
  HEAD OF NEW STRATEGIC MARKETS  
  MUNICH REINSURANCE AMERICA, INC  
  JON-MIKE KOWALL  
  ASSISTANT VP OF INSURANCE PROPERTY PRODUCT DEVELOPMENT & INNOVATION  
  USAA  
  ALI SAFAVI  
  DIRECTOR, INSURTECH  
  PLUG AND PLAY TECH CENTER  
  MODERATED BY:  
  JACOB BRODY  
  FOUNDING PARTNER  
  HELPFUL NETWORKS |
| 3:00PM - 3:30PM | **REIMAGINING THE CUSTOMER JOURNEY: FROM EXPECTATIONS TO ENGAGEMENT**  
- CHRISTINA CRAGHOLM  
  GLOBAL ENTERPRISE PARTNERSHIP LEAD - INSURANCE  
  NEST LABS, INC.  
  ADAM ERLEBACHER  
  CO-FOUNDER AND CEO  
  FABRIC  
  KOICHI NARASAKI  
  EXECUTIVE OFFICER AND GROUP CHIEF DIGITAL OFFICER  
  SOMPO HOLDINGS  
  MODERATED BY:  
  ARUN PRASAD  
  PRINCIPAL, INSURANCE TECHNOLOGY PRACTICE  
  DELOITE |
| 3:30PM - 4:00PM | **REINVENTING THE CORE FOR A NEW AGE OF INSURANCE**  
- DUSTIN HUBBARD  
  CHIEF DIGITAL OFFICER  
  HOMESITE INSURANCE GROUP  
  YVETTE GONZALES  
  SENIOR VICE PRESIDENT AND CHIEF INFORMATION OFFICER  
  COPPERPOINTE INSURANCE COMPANIES  
  PANELIST TBA  
  MODERATED BY:  
  DENISE GARTH  
  SENIOR VICE PRESIDENT - STRATEGIC MARKETING, INDUSTRY RELATIONS AND INNOVATION  
  MAJESCO |
WEDNESDAY PM PROOF PILLAR

WEDNESDAY, OCTOBER 4, 2017

2:00PM - 2:30PM

IT’S ALL ABOUT RESULTS
CHRISTIAN RIEPE
INNOVATION SCOUT
ERGO DIGITAL VENTURES

ANDREW ROSE
PRESIDENT AND CHIEF EXECUTIVE OFFICER
COMPARE.COM

DAN SMITH
MANAGING PARTNER
EXPONENTIAL VENTURES

DAVID STUBBS
CEO & CO-FOUNDER
RIGHTINDEM

MODERATED BY:
SABINE VANDERLINDEN
MANAGING DIRECTOR
STARTUPBOOTCAMP INSURTECH LONDON

2:30PM - 3:00PM

PRACTICAL APPLICATION OF INTERNET OF THINGS
DREW DOLESKI
PRODUCT MANAGER - IOT, CONNECTED HOME
VERISK

ADAM GABRAULT
VP & GLOBAL HEAD - CONNECTED EXPERIENCE
VIRTUSA

ALEX SCHWARZKOPF
CHIEF EXECUTIVE OFFICER
PILLAR TECHNOLOGIES

ROEL PEETERS
FOUNDER & CEO
ROOST

MODERATED BY:
BEN NARASIN
VENTURE PARTNER
NEA

3:00PM - 3:30PM

BUILD, BUY OR PARTNER: INSURER CASE STUDIES

BRIAN GAAB
STRATEGY & INNOVATION
AAA INSURANCE

MOSHE TAMIR
GLOBAL HEAD OF DIGITAL TRANSFORMATION
GENERALI

MODERATED BY:
FRANCIS BOUCHARD
PRESIDENT & CO-FOUNDER
SNAPSHHEET

3:30PM - 4:00PM

CLAIMS RE-IMAGINED: HOW TECH CAN BE LEVERAGED TO RE-CONNECT THE DOTS

MORAN DAVID
GENERAL MANAGER OF NORTH AMERICA
MOBILEYE

MODERATED BY:
BETH MAERZ
VP INNOVATION AND CUSTOMER EXPERIENCE
TRAVELERS

BRIAN GAAB
STRATEGY & INNOVATION
AAA INSURANCE

MOSHE TAMIR
GLOBAL HEAD OF DIGITAL TRANSFORMATION
GENERALI

MAX DRUCKER
CEO & PRESIDENT
CARPE DATA

CJ PRZYBYL
PRESIDENT & CO-FOUNDER
SNAPSHHEET

BETH MAERZ
VP INNOVATION AND CUSTOMER EXPERIENCE
TRAVELERS

MODERATED BY:
JOSH KOPLEWICZ
MANAGING PARTNER
THAYER STREET PARTNERS
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<td>2:00PM - 2:30PM</td>
<td><strong>Telematics Unlocked: The Dongle and Beyond</strong></td>
<td><strong>Michael Graham</strong></td>
<td><strong>Paul Qi</strong></td>
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<td><strong>Nino Tarantino</strong></td>
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<td><strong>Francois Theron</strong></td>
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<td><strong>Yann Ranchere</strong></td>
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<td>2:30PM - 3:00PM</td>
<td><strong>The Future of Distribution</strong></td>
<td><strong>Mads Faurholt-Jorgensen</strong></td>
<td><strong>Eric Narcisco</strong></td>
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<td><strong>Jean-Charles Velge</strong></td>
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<td><strong>Hussein Al Baya</strong></td>
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<td>3:00PM - 3:30PM</td>
<td><strong>Innovation in Commercial Insurance</strong></td>
<td><strong>Dax Craig</strong></td>
<td><strong>Guy Goldstein</strong></td>
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<td><strong>Spike Lipkin</strong></td>
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<td><strong>Drew Aldrich</strong></td>
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<td><strong>Mission Impossible: Calculating Cyber Risk</strong></td>
<td><strong>Adam Hamm</strong></td>
<td><strong>Roman Itskovich</strong></td>
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<td><strong>Steven Schwartz</strong></td>
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<td><strong>Max Chee</strong></td>
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